

# Expedited Submission Guide

FOR CITIZENS-APPOINTED AGENTS CITIZENS PORPERTY INSURANCE CORPORATION





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#### **Placement with Citizens**

#### Overview

When an agent is unable to secure coverage for policyholders impacted by either an insurer's insolvency or a consent order to cancel policies in the private market, Citizens offers an expedited submission process for eligible risks. This process bypasses the Property Insurance Clearinghouse and provides additional time for agents to obtain and submit certain required documents.

This guide provides information on how to bind Citizens' coverage for policyholders impacted by an insolvency or a consent order to cancel. Resources linked in this guide will require a Citizens appointment and issued credentials to access.

**Citizens offer of coverage is not automatic or guaranteed.** Some risks will be ineligible for coverage regardless of the prior carrier's offer. Refer to applicable <u>Citizens' Underwriting Manuals</u> or the following Product Guides for more information:

- <u>Condo Owners</u> (Multiperil, Wind)
- <u>Home/Dwelling Owners</u> (Wind)
- Home/Dwelling Owners (Multiperil)
- <u>Mobile Home/Dwelling Owners</u> (Multiperil, Wind)
- <u>Renters</u> (Multiperil, Wind)

Citizens will review risks after issuance to confirm eligibility and insurability. Within applicable legal time limitations, ineligible and uninsurable policies are subject to cancellation or nonrenewal.

Expedited Placement Option Exclusions Expedited placement options will **not** be offered on the following certain risks, however; they may still be eligible for Citizens' coverage. The following risks are excluded from the expedited submission process and must be submitted using the new-business submission process. These will be individually evaluated for acceptance:

- Prior policy written in the name of a trust
- Cancelled or nonrenewed due to nonpayment or underwriting issues prior to the insolvency or consent order
- Some policy types that Citizens does not offer

*Note:* The trust, by itself, cannot be the named insured. Refer to the <u>New</u> <u>Business Submission</u> guide, the <u>Writing a Residence Held in Trust</u> job aid and/or the *Trusts in a Box* guide for more information.



## Placement with Citizens, Continued

Submission Deadlines and Effective Dates	Citizens has developed this expedited process for Citizens-appointed agents to quickly quote, bind and issue policies for impacted risks; however, agents must make their submissions prior to the deadline.	
	Application submission deadlines and acceptable effective dates will be announced in corresponding agent communications.	
After the Submission Deadline	Any risks submitted to Citizens after the deadline announced in the agent communication must follow Citizens' standard new-business submission procedures, including processing through the Property Insurance Clearinghouse. All risks are subject to all eligibility, underwriting and documentation requirements.	
_	Refer to the <u>New Business Submission Guide</u> for more information on how to submit risks to Citizens on or after the deadline.	
Non- Incumbent Agents	Agents assisting policyholders affected by the early cancellation, who are not the agent of record for the prior policy, will be required to submit policies using the standard new-business submission process.	
	Quick Quotes will not be available for these policies; however, document deferral will be available.	
-	Continued on next page	



#### **Citizens System Access**

**Overview** All Citizens systems are accessible through the password-protected *Agents* section of the Citizens' website, along with agent training and resources. Agents must be appointed with Citizens to access the *Agents* section of the Citizens' website.

An appointed agent of record can review and submit quotes generated by Citizens using Citizens' policy management system, PolicyCenter.



Continued on next page



### **Quoting and Submitting**

**Overview** The expedited submission process only applies to agents who have customers affected by an insolvency or consent order to cancel policies. To expedite the submission process, risk data has been entered into PolicyCenter, and Citizens will create quick quotes with similar coverage limits and deductibles. Refer to Prefilled Policy Information.

Accessing For a risk to be bound, agents must access the quote and request approval and in PolicyCenter. There are multiple ways to access the quote in **Reviewing the** PolicyCenter: Quote Step Action 1 To access Steps: from: The desktop In the PolicyCenter desktop, select the activity activity Bulk Intake Quick Quote is available for review. Center® Destrop • Ad My Activities Assign Complete Select the Search tab. A name or 1. address 2. From the drop-down menu, select search Accounts. Desktop - Account -Search Accounts 1 The search returned zero re 3. Enter either the first and last name, or address in the applicable fields. Select Search. 4. Select the account. 5. Under *Current Activities*, select **Bulk** Intake Quick Quote is available for review. **Result:** The *Activity* window opens, and your customer's quote appears. Select **OK** to close the Activity Detail workspace or **Complete** to remove the activity from your desktop. **Reassigning Activities:** Activities can be reassigned another Citizens-appointed/credentialed staff member within the agency. Refer to the Reassigning Activities job aid for more information.



Accessing	Step	Action	
and Reviewing the Quote, continued	2	Citizens' coverage may not be identical to the coverage options offered by the prior carrier's policy. Agents should review the quick quote to verify effective date, coverage, dwelling construction, and other property characteristics for accuracy. Select Next to navigate through the quote, making necessary edits as outlined in Prefilled Policy Information.	
	3	When done reviewing and/or editing, select <b>Premium Estimate</b> :	
		Actions       Policy Type Questions         Quick Quote 711001       Next>       Premuum Estimate       Save Draft       Full App       Close Options          Policy Type Questions       Is this submission related to a bulk event? Yes       Select the applicable bulk event? Yes       Select the applicable bulk event? Yes         Policy Contract       Policy Type Determination Questions:       DTestEvent         Policy Contract       Policy Type Determination Questions:       DTestEvent         Result: The Premium Estimate page displays. To print the quote, select Print Options then Print Estimate:       Print Options (Print Estimate)         Versions       Save Draft       Full App       Versions (Close Options (Print Estimate)         Submission Number       71100166       Print Estimate       Worksheet	
		Compare this estimate to any available private-market offers you may have. If a private-market offer is not available, continue to Step 3. <i>Note:</i> Agents can review existing customer and policy information by navigating through quote fields using the sidebar on the left. Most fields are editable. Refer to Prefilled Policy Information.	
	3	To accept quote and begin the application, select <b>Full App</b> :	
		Actions Sevential Seventia	
		<b>Result:</b> The quote is converted to a full application. <i>Important:</i> The quick quote can only be converted once.	



Prefilled	Policy data obtained from the prior carrier will be prefilled, but editable.
Policy	Some fields are set to <i>Null</i> and will require input.
Information	

Access the <u>Personal Lines New Business Submission Guide</u> and begin on **page 6**, step 7.

The differences between Citizens' expedited submission process and the standard newbusiness submission are outlined below:

PolicyCenter Field	Expedited Submission Prefill
Policy Type Questions	The policy type, if one that Citizens offers, will transfer from the prior policy and display in the Quick Quote. Policy type cannot be changed.
Prequalification Questions	Citizens' eligibility requirements apply. Indicate if there is an offer of coverage and any other characteristics not indicated by the prior carrier that will deem the risk ineligible for coverage. Ineligible risks should not be submitted.
Eligibility Questions	Fields will default to no, except existing damage. Review these fields. Citizens' underwriting rules apply.
	When existing damage is present, select <b>Yes</b> and provide an explanation of the damage. The submission will be submitted unbound and should include the following documentation.:
	<ul> <li>Photos of the existing damage.</li> <li>Document(s) reflecting when the repairs will be completed.</li> </ul>
	<i>Note:</i> Personal Lines Underwriters may request an existing damage written disclaimer from the applicant.
First and/or Additional Named Insureds	If more than one First Named Insured is listed on the prior policy, the Citizens prefilled submission will list only the first name listed. Additional named insureds will need to be added.
Social Security Number	Citizens requires each named insured's Social Security number and must be provided to continue.
Contact Information	Phone numbers may prefill as 999-999-9999 if not included on the prior policy. Cell phone and email addresses are required and should be validated.
Effective Date	The effective date will default and <b>may</b> be edited, subject to Citizens' 30-day quoting window. Coverage cannot be backdated without an underwriting exception.
Prior Losses	Prior losses must be disclosed and are subject to Citizens' loss frequency rules.



#### Prefilled Policy Information, continued

PolicyCenter Field	Expedited Submission Differences	
Loss History	Loss History must be completed. Refer to <u>Automated Loss</u>	
	History Data and Acceptable Proof of Repair Guide for more	
Prior Policies	This value will prepopulate with prior carrier name and "Insolvent	
	Carrier" as reason for cancelation or nonrenew.	
Coverage A,	Replacement cost and/or stated value will be prefilled with the	
Replacement Cost	Coverage A amount from the prior carrier.	
and/or Stated Value		
	Note: Risks that do not meet Citizens' minimum or maximum	
	coverage amount requirements will not be eligible for coverage.	
	QUICK QUOTES WIII NOT be generated.	
	If applicable, the replacement cost may be recalculated using	
	Citizens' replacement cost calculator. If the replacement cost	
	calculator is accessed, it must be completed. Coverage	
	amounts and other prefilled data may be affected.	
Coverage B – Other	Coverage B may be rounded up to the closest allowable value.	
Structures	This field may be edited.	
Coverage C – Personal	Coverage C may be rounded up or down to meet Citizens'	
Property	minimum or maximum allowable values. Personal Property	
	Replacement Cost will default to Yes when coverage is available.	
	Both fields may be edited.	
Deductibles	Deductibles may be rounded to the next lower available value.	
	This field may be edited.	
Ordinance and Law	This value will default to 25% and may be edited.	
Sinkhole Loss	For policy types where sinkhole is an optional and separately	
Coverage	rated peril (i.e., Homeowners, Dwelling), this field will be changed	
	to <b>No</b> . After issuance, agents will need to submit a policy change	
	request to add Sinkhole coverage.	
	For policy types on which sinkhole is included and not a	
	separately rated peril that can be excluded (i.e., Mobile Home.	
	Tenant, and Condo), Sinkhole Coverage will default to Yes.	
Liability Coverage	This value will be set to \$100,000. Some multiperil dwelling	
	policies will not be eligible for liability coverage and should be	
	excluded. Refer to Citizens Underwriting manuals for liability	
	availability and exclusions.	



#### Prefilled Policy Information, continued

PolicyCenter Field	Expedited Submission Differences	
Residence Type	Fields will default to the closest comparable Citizens' value based	
	on usage and occupancy.	
	Notes:	
	<ul> <li>Duplex is not a Citizens' value and will be prefilled based</li> </ul>	
	on usage and occupancy.	
	All HO-6 policies will default to Condo.	
Number of Families	Any values more than 4 on the prior policy will be rounded down	
	to 4. Agents should review this field, underwriting rules may limit	
	eligibility for risks over 4 families.	
Occupancy and Use	Agents should review these fields carefully. Policy Form	
	eligibility may be affected. Occupancy values may be amended	
	based on mailing and property addresses and use. This field may	
	corrected	
Months Unoccupied	Information will not prefill. Agents must complete this field	
Dwelling Protection	These fields will default to None and can be edited. Proof of	
Dweining Frotection	hurdar fire and/or sprinkler protection will be required	
Additional Interests	Mortgagee information will not default and must be added	
Additional Interests	Mongagee mornation will not default and must be added.	
	<i>Note:</i> If a mortgagee is not listed in the Citizens' address book, it	
	must be added. Agents will need to upload mortgagee letterhead	
	and allow three to five business days for processing. Refer to the	
	Adding, Updating or Removing the Mortgagee or Payor job aid for	
	more information.	
Number of stories	Agents should review this information, especially on condos, as	
	rating could be affected.	
	<ul> <li>If prior policy indicated 0, this field will default to 1</li> </ul>	
Number of units in the	Review default values. Prior carrier values may not be available.	
building	Note: Wind loss mitigation values may be incorrect if these fields	
	are not verified.	
Total Living Area	This field will default to <b>3999</b> and cannot be edited from this	
(sq. ft)	screen. Square footage can be amended by calculating the	
	replacement cost estimation, though it is not required for	
	expedited submission.	



# Citizens System Access, Continued

#### Prefilled Policy Information, continued

PolicyCenter Field	Expedited Submission Differences	
Construction Type	Changes to the default value will, if applicable, require a new replacement cost estimate to be completed, though it is not required for expedited submission.	
Mobile Home Location	If default value is <i>Approved Park</i> , additional information will be required to meet eligibility for this value.	
	Notes:	
	Travel trailers and modular homes are not eligible for a mobile home policy form. Travel trailers are vehicles and are not eligible for any policy at Citizens. A modular home should be written like a site-built structure. Refer to the <u>Mobile Home/Dwelling Owners</u> ( <u>Multiperil, Wind</u> ) Product Guide for more information.	
Year of Last Update – Roofing	If deferring documents, enter the current year.	
Four Point Inspection Date	If deferring documents, enter the today's date.	
Wind Mitigation Info	Wind mitigation will be defaulted as closely to the prior policy as possible. Fields should be carefully reviewed and amended, if necessary, based on any available mitigation reports.	
	<i>Note:</i> Certain combinations of wind loss mitigation features are unavailable. Refer to the <u>Wind Mitigation Feature Help Chart</u> for more information.	
	The <u>Uniform Mitigation Verification Inspection Form</u> is required to substantiate any credits or features not automatically granted by year built. This document requirement can be deferred for 90 days. Submit the Document Deferral Form in lieu of these required documents in PolicyCenter.	



### Citizens System Access, Continued

#### Prefilled Policy Information, continued

PolicyCenter Field	Expedited Submission Differences	
External Inspections	Inspection details generally will prefill. Agents should correct the information if they are not deferring documents.	
	<ul> <li><i>Note:</i> If the inspection details do not prefill, enter <b>Deferred</b> in the following fields:</li> <li><i>Company name</i></li> </ul>	
	First name	
	Last name	
	License number	
	<ul> <li>Use today's date for the inspection date.</li> </ul>	
Billing Method	This field will default to Direct Bill. Review this section carefully. It	
	cannot be changed once the policy bound.	
Payor	This field will default to the First Named Insured. Review this	
	section carefully. It cannot be changed once the policy is bound.	
Payment Schedule	A payment plan must be selected.	

Required<br/>Documents<br/>and<br/>DocumentAgents should submit required documents for all new-business submissions,<br/>including proof of repair for any fully repaired damage. Agents can defer<br/>required documents for new-business submissions for:<br/>
 4-point inspection formRoof condition documentationCurrent Uniform Mitigation Verification Inspection Form (OIR-B1-<br/>1802)PolicyCenter will not allow an application to be submitted to Underwriting for

PolicyCenter will not allow an application to be submitted to Underwriting for approval or auto approval until all required documents, other than those that have been deferred, have been submitted and the SUBMIT button has been selected.

# After the new-business policy is issued, agents must submit all required documents no later than 90 days after the Citizens policy effective date to avoid nonrenewal.



Required	Refer to the required documents guides for typically required documents: <b>PR-M Required Document Guides</b>		
Documents			
and	DP-1 & DP-3	HO-8	
Document Deferral, continued	DP-1 & DP-3 Tenant & Condo	MDP-1	
	HO-3	MHO-3	
	HO-4	MHO-4	
	HO-6		

PR-W Required Document Guides	
DW-2	HW-6
HW-2	MD-1
HW-4	MW-2

Document Deferral Form Complete and submit the Document Deferral Form in lieu of these required documents in PolicyCenter:

- 4-Point Inspection
- Roof condition
   documentation
- Current Uniform Mitigation
   Verification Inspection
   Form

Access Document Deferral for Expedited Submission form here.

*Note:* A single form can indicate multiple documents being deferred. Upload once, then link each required document to the upload.



Refer to the <u>Uploading and Linking Documents</u> job aid for detailed instructions on document submission.



## Citizens System Access, Continued

Validation Error in	When <i>Premium Estimate</i> is selected on a Quick Quote or Submission, the following validation error will display:		
PolicyCenter	Validation Results		
	Validation Results		
	Gear		
	A The date that the Quote was needed (Jun 1. 2022) has already passed		
	The validation error can be bypassed by selecting <b>Clear</b> , then <b>Premium</b>		

The validation error can be bypassed by selecting **Clear**, then **Premium Estimate**. Any other validation errors must be corrected.



## **Billing, Invoicing and Payments**

Overview	Citizens w coverage. being app Online pay	ill not bill for the premium amount that is due to issue the new Policies will not issue without premium the required premium lied. yment options are available for both agents and policyholders.	
Payment Due Date	Payments for all risks must post by the applicable due date to avoid the binder rescinding and coverage lapsing. Standard new-business payment deadlines apply. Refer to <u>Citizens' Premium Payment Guidelines</u> for more information.		
	• Dir the the	<b>rect (Policyholder) Billed</b> policies must be paid within five days of effective date. The binder will rescind if payment not posted by 21st day.	
	• Mo eff 60 co	ortgagee-Billed policies must be paid within 60 days of the ective date. The binder will rescind if payment not posted by the th day. If a payment is posted within 90 days, the agent can ntact Citizens request an internal rewrite.	
Accessing Cash Transmittals for Mortgage- Paid Policies	Important: Citizens will not invoice mortgagees for new business. Agents or policyholders will need to request payment from the applicable mortgage company. The Cash Transmittal form is part of the bound application and will be included in the Declarations package. To access the Cash Transmittal form:		
	Sten	Action	
	1	Access the submission in PolicyCenter, then navigate to the Premium Estimate screen.	
	2	Once approval is requested, select <b>Print Options</b> , then <b>Application</b> :	
	1		

Premium Estimate
 <a href="Back">Back</a> Next> Edit Transaction</a> Save Draft
 Versions < Close Options < Request Approval</li>
 Print Options 
 Result: The application will open in a new window, with the option to print.
 The agent or policyholder should submit the Cash Transmittal to the mortgage company for payment.



# Billing, Invoicing and Payments, Continued

Submitting Payments	Direct (policyholder) billed payments can be submitted electronically. Citizens has multiple electronic payment options:				
	Payment Submission Method	Process			
	Agent	Agents can submit payments through PolicyCenter. Refer to the <u>Making an Online Payment</u> job aid.			
	Policyholders	Policyholders have two options for online payments:			
		<ul><li>Pay-by-Phone</li><li>One-Time Online Payment</li></ul>			
		For more information about these options, see our Payments webpage.			
		<b>myPolicy</b> Registered policyholders can use Citizens' policyholder self-service tool to submit a claim and/or payment online, to view policy and claims information, access policy documents, post-issuance billing information.			
		<ul> <li>Refer to the <u>myPolicy Guide for Agents</u> for more information.</li> <li>The initial payment cannot be made using myPolicy.</li> </ul>			



Post-Issuance Servicing

#### Overview Citizens reserves the right to review, evaluate, and/or separately underwrite each risk submitted through the expedited process. Agents are encouraged to submit any available documentation and update policy information as soon as possible after issuance to avoid delays in renewal processing. Within 90 days of the policy effective date, deferred documents must be Uploading Deferred submitted to avoid cancellation or nonrenewal. To submit deferred **Documents** documents to an issued policy, refer to the Uploading and Linking Documents job aid. An activity to underwriting will not be required. **Deficiencies on the 4-Point Inspection** Prior to submitting the deferred documents, inspections should be reviewed for deficiencies or inaccuracies. If deficiencies are present, proof of repair must be provided. Agents should email agent.outreach@citizensfla.com, who will then work with Underwriting to confirm a performance violation is not issued. Refer to the Home Condition Requirements Guide when reviewing inspections. Cancellation **Insured-requested Cancellation** All short-rate and pro-rate rules apply to policies issued through the expedited submission process, including short-rate for all wind-only policies. To process a cancellation, refer to the <u>Cancelling a Policy</u> job aid. **Underwriting Cancellation** Coverage is not guaranteed, and policies submitted through the expedited submission process will be subject to underwriting review. Ineligible or uninsurable policies are subject to cancellation or nonrenewal. Underwriting may request specific documentation on some policies within the first 90 days of the policy to avoid cancellation.

Citizens-<br/>ProvidedCitizens reserves the right to conduct an interior and/or exterior inspection –<br/>during the life of the policy – at no cost to the policyholder and as a condition<br/>of coverage.

Refer to the <u>Property Inspection Expansion</u> agent bulletin dated January 7, 2022, for more information.



# Post-Issuance Servicing, Continued

Claims and	Any loss that occurs after the effective date should be reported to Citizens.
First Notice of	Losses that occur prior to the effective date should be reported to the
Loss	previous carrier.
	If an agent receives a first notice of loss after the Citizens effective date, the policyholder should be warm-transferred to Citizens' 24-hour claims line. An agent can report a claim in PolicyCenter, or the policyholder can do so in myPolicy. Refer to <u>Submitting a First Notice of Loss</u> job aid for more information.



#### Resources

Overview	The Training page of the Citizens' agent website provides comprehensive information, job aids and on-demand training videos.				
Training and Reference	Once logged in to the <i>Agents</i> website, access <b>Training</b> , then <b>Personal</b> to view additional job aids, training and reference materials.				
	Prepare. Monitor. Respond.         N       N         Training       Overview         Performance Standards       Spotlight         • Citizens Essentials       The Training section is your one-stop shop for comprehensive information, job aids and videos       Citizens Essentials				
	<ul> <li>Live Education</li> <li>Live Education</li> <li>On Demand Education</li> <li>Webinar Recordings</li> <li>Personal Job Aids</li> <li>Commercial Job Aids</li> <li>Commercial Job Aids</li> <li>You don't have time to waste. <i>Chitems Essentials</i> as artises of six one-hour sessions that will help you guide your customers through the application process as accurately and efficienty as</li> <li>Web Titters Essentials</li> <li>You don't have time to waste. <i>Chitems Essentials</i> is a series of six one-hour sessions that will help you guide your customers through the application process</li> <li>Web Titters Essentials</li> <li>You don't have time to waste. <i>Chitems Essentials</i> is a series of six one-hour sessions that will help you guide your customers through the application process</li> <li>You don't have time to waste. <i>Chitems Essentials</i> is a series of six one-hour sessions that will help you guide your customers through the application process as accurately and efficiently as possible. The setunt - happier customers and less wasted time so you can get on with the business of doing business.</li> </ul>				
	<ul> <li>Suggested resources to support expedited submission include:</li> <li>Access and Submission: <ul> <li>Document Deferral Form</li> <li>Personal Lines New Business Submission Guide</li> <li>Searching and Managing Activities for Your Office</li> <li>Basic Navigation: Viewing and Servicing Policies</li> <li>Cancelling a Bound Submission</li> <li>Writing a Residence Held in Trust</li> </ul> </li> </ul>				
	<ul> <li>Billing <ul> <li>Changing a Payment Plan</li> <li>Making an Online Payment</li> <li>myPolicy</li> <li>Adding, Updating or Removing the Mortgagee or Payor</li> </ul> </li> </ul>				
	<ul> <li>Servicing post-issuance</li> <li>Policy Changes</li> <li>Uploading and Linking Documents</li> </ul>				

- Cancelling a Policy
- Submitting a First Notice of Loss (FNOL)